KENOTES
The Ohio Lottery newsletter for KENO bars, taverns, restaurants and clubs

KENO Play of the Day
For Starters

Intralot terminal service issues
1-866-710-2462

Hotline
1-800-686-4208
General retailer services
Instant ticket ordering
Claims questions

Regional Sales Offices
Region 1: Cleveland regional office
216-774-5671

Region 2: Toledo regional office
1-800-589-6442

Region 3: Dayton regional office
1-800-589-6463

Region 4: Cincinnati regional office
1-800-589-9882

Region 5: Columbus regional office
1-800-589-6445

Region 6: Athens regional office
1-800-589-6466

Region 7: Akron-Canton regional office
1-800-589-6467

Region 8: Youngstown regional office
1-800-589-6468

Region 9: Lorain regional office
1-800-589-6469

Winning Numbers line
1-800-589-6446

Website
www.ohiolottery.com

Check out:

KENO Play of the Day
Football season is in full gear. We’re offering our support with the Ohio Lottery’s Play of the Day promotion, starting Oct. 30.
Page 4, 5

KENO Million Dollar Club, FY21
Congratulations to our newest members from central and southern Ohio.
Page 8, 9

Top retailers of FY21
See our list of top Keno, Lucky One and Touch and Win retailers.
Page 12

Learn more about this vending issue and how it works.
Page 13

KENO Winners
Page 14,15

Compulsive gambling can be treated. If you or someone you know has a gambling problem, call the Problem Gambling Helpline at 1-800-589-9966.
Welcome to Kenotes

As the fall football season ramps up, we’re ready to play. Keno Play of the Day starts Oct. 30, with the goal of providing a little extra fun for customers and a little more profit for you as we get ever closer to the end of the year.

Keno Play of the Day provides customers with three, free 7-spot plays, with a $20 single-ticket Keno purchase. The promotion runs weekends Oct. 30 to Nov. 28 from noon to midnight. Get all the details on pages 4-5.

We track tech and reporting issues that sometimes pose a challenge to retailers. This issue, we review “unplayed” money in vending and how we account for that. We’ll continue to look for more topics that may be of special interest to you, polling sales staff and members of our technical team.

We offer our congratulations and thanks to all our Lottery bars, restaurants, taverns and clubs for their effort and support this past fiscal year. In this issue, we recognize our top sellers in Keno, Lucky One and Touch and Win games. And, finally, we congratulate the retailers who made it over the finish line, entering the Keno Million Dollar Club in FY21.

A big win for you is a big win for all of us. Enjoy our games, your customers and all that makes this a spectacular time of year.
KENO Play of the Day: Enjoy football season with some free Keno play

Weekends Oct. 30-Nov. 28

**Touchdown!** We’re giving customers and football fans alike another great reason to enjoy their time with you as football takes off throughout the fall.

**It’s a Keno Special. Share the News.**
Keno Play of the Day offers players a $1 7-spot play good for the next three drawings, with each $20 single-ticket Keno purchase.

The promotion runs from noon to midnight every Saturday and Sunday, Oct. 30-Nov. 28.

Your sales representative will deliver a Keno Play of the Day promotional poster for your use. Extra copies will also be posted under “Promotional Materials” on the Retailer Resources section of the Ohio Lottery website.

Interested in adding your own incentive? Your Ohio Lottery sales representative may be able to help.

**Get ready to promote Keno Play of the Day, the Ohio Lottery’s fall special**

**Saturdays & Sundays (noon to midnight)**
- Oct. 30-31
- Nov. 6-7
- Nov. 13-14
- Nov. 20-21
- Nov. 27-28

Keno Play of the Day is a repeat promotion (i.e. a $40 single-ticket Keno wager provides two, $1 7-spot Keno plays etc.) **Note:** Keno wagers placed during the promotional period cannot be cancelled.
Retailer Spotlight:
Patrick’s Sports Bar & Grill, Cincinnati

Pat Jolevski, the owner of Patrick’s Sports Bar & Grill, located on the westside of Cincinnati, has a loyal following.

“If you came here during the week, you’ll see the same people on the same bar stool. My people are loyal and if you came and stayed awhile, you’d make a friend,” says Pat.

You can easily find a great place to sit -- on the high tops near the monitors, out on the patio or any of five distinct areas of the sports bar, which was originally converted from a bank into a community bar and tavern in 2000.

One of the top 25 Keno bars and taverns in the state, the game continues to grow in popularity. Pat says the MP lottery vending machine is typically the first stop for many of his playing customers, grabbing a few tickets before they sit down and make themselves at home.

The bar also makes a point of cashing Lottery prizes, which are typically cashed immediately and put back into the sports bar and grill’s menu offerings.

Having the lottery kiosk is what sold Pat on Keno in 2017 when he first became a retailer, making Lottery games easier on his wait staff. He currently has two self-serve machines to sell all Lottery draw games, with a focus on Keno, Fast Play EZPLAY® and Touch & Win games.

A recent $50,000 Keno winner, as well as $1,200, $1,600 and several other notable winners, keep things interesting for Pat. Still, he’s looking for that million dollar plus winner to walk through his doors one day. “That’s what I want. Now that would be really exciting,” he says.
Welcoming atmosphere, great staff and a Keno stand out makes Patrick’s Sports Bar & Grill of Cincinnati a great destination. Left to right: Patrick, Sue, owner Pat Jolevski and Melissa.

“He’s an awesome guy,” says sales representative Doug Wilbert, referring to Pat Jolevski, the owner of Patrick’s Sports Bar & Grill, a hands-on owner who you can often find working in the kitchen. “He’s always pleasant and upbeat.” Doug works closely with his staff. “Everyone here has a fun, positive attitude, and are very pro-Keno,” he says.
The FY21 Class of the KENO Million Dollar Club

We had 128 bar/tavern-style retailers enter the FY21 class of the Keno Million Dollar Club. This issue we salute our newest members from central and southern Ohio. We’ll shine the spotlight on our newest Keno Million Dollar Club members from northern Ohio in the next issue. Thank you for your outstanding work in a challenging year!

**Athens Region**
American Legion Post 142, Waverly
Gloeckner’s Café, Pomeroy
Roosters Waverly, Waverly
The Max Bar & Grill, Logan

**Cincinnati Region**
Alibi’s, Hamilton
American Legion Post #513, Cincinnati
Bargo’s Grill & Tap, Fairfield
Blue Goose Sports Café, Cincinnati
Brass Rail Cafe II, Norwood
Bridgetown Brew & Grille, Cincinnati
Century Inn, Cincinnati
Forest Park Pony Keg, Cincinnati
Froggy’s, Monroe
Gina’s Italian Kitchen & Tavern, Hamilton
Keller’s Cheviot Café, Cincinnati
Kirby’s, Loveland
Knotty Pine Sportsman Club, Cincinnati
Loveland Aerie of Eagles, Loveland
Mr Boro’s Tavern, Springboro
Rob E Burkart Mem Army Post #0071, Fairfield
Scoreboard, North Bend
The Monkey Mutual Aid Society, Hamilton
The Shamrock Sports Bar and Grille, Addyston
The Talon Tavern, Milford
Varsity Sports Bar and Grill, Cincinnati
Wilmington Veterans Post #49, Wilmington
Columbus Region
Blarneystone Tavern, Worthington
Boston’s Restaurant and Sports Bar, Marysville
Brew-Stirs, West Worthington
Chubby’s Sports Grill, Columbus
Classics Sports Bar, Pickerington
Corner Carry Out, Marysville
Crazee Mule Saloon, Columbus
Dew Drop Inn, Newark
Dickey’s Barbeque Pit, Newark
Fender, Westerville
Firehouse Tavern, Sunbury
Harbor Hills Country Club, Hebron
Harry Buffalo, Westerville
Joe’s Pub and Grill, Westerville
Jonesy’s, Grove City
Keystone Pub & Patio, Lewis Center
Kings Inn Tavern, Kingston
Leap n Lizard, Hilliard
Liberty Station Sports Bar, Powell
Little Italy Pizza, Groveport
Loyal Order of Moose #2463, Gahanna
Massey’s Pizza Sports Bar and Wings, Heath
Memories Food and Spirits, Grove City
My Bar, Columbus
Nasty’s Sports Bar & Grill, Hilliard
On Tap Pub, Columbus
Parkway Pub, Powell
Sequoia Pro Bowl, Columbus
Squeeks Bar and Grill, Pickerington
Starr Bar, Columbus
The Barn Bar & Grille on York, Pataskala
The Barn, Zanesville
The Barrel Bar, Buckeye Lake
The Rock Pub, Columbus
VFW Post #1058, Zanesville
Zane Tavern, Chillicothe

Dayton Region
Bayview Pub, Celina
BPOE Lodge 51, Springfield
Indian Lake Moose Lodge #1533, Lakeview
Maggie’s Place, Dayton
Moose 1645, Miamisburg
Submarine House Bar and Grill, Centerville
Tuty’s Bar and Grill, Beaver Creek

VFW Post #1059, Zanesville
Keno Million Dollar Club, FY21
The Latest on our KENO Certified Expert Community

Tip Jar Tuesdays
Congratulations to our most recent winners, who responded to the Tip Jar Tuesday question on the Ohio Lottery’s Keno Certified Experts Facebook page. Each received a $100 gift card.

- **Aug. 31, 2021**
  Stephanie Hunter Stewart, Amano’s, Worthington
- **Sept. 14, 2021**
  Scott Edward Wycuff, Painesville Food Mart, Painesville
- **Sept. 28, 2021**
  Hollie Young, Riverside Drive Thru, Galion

Become an Ohio Lottery Keno Certified Expert and join our Keno Expert Facebook group!

Keno Expert Sign Up
Visit www.KEONocertifiedexpert.com and take a few minutes to complete our Keno quiz. It’s quick and easy, and you’ll get a cool tee shirt once you’re done.

Get your crew signed up too!
Set aside 5-10 minutes.
1. Go to www.KEONocertifiedexpert.com
2. Click on “Take the Quiz”

Watch a quick video and take the brief quiz that follows. There are four quick videos and four quizzes in all.

A few more details, please. After the quiz, enter your name and contact information, along with contact info for the Keno business where you work.

Have your Lottery retailer number handy. You’ll need to enter that number in the “Retailer code” section here.

Click “Make it Official.”

Congratulations! Your application is now complete.

Have questions? Talk to your sales representative today.

Kenotes   Fall 2021
Progressive EZPLAY® Games: Watch our jackpots grow!

On Oct. 19: The Lucky Numbers jackpot was hit in Canton.

Congratulations to our bar/tavern retailers for your recent jackpot wins!

Lucky Numbers

- **$188,130 jackpot** hit Oct. 19, 2021
  Sold by Jerzee’s Sports Grille, Belden, Canton

- **$103,197 jackpot** hit Oct. 3, 2021
  Sold by Maloney’s Pub, Cincinnati

- **$370,489 jackpot** hit Aug. 11, 2021
  Sold by 83 & Chestnut Pub & Eatery, North Ridgeville

- **$203,810 jackpot** hit May 7, 2021
  Sold by Sandusky Elks Lodge #285, Sandusky

Get the latest on all our progressive EZPLAY Game jackpots: https://www.ohiolottery.com/Games/EZPLAY-Progressive-Jackpot

EZPLAY® Game awareness
Display the most current EZPLAY Game menu. See your sales representative for details.
Top Retailers of FY21

Check out who made the list as a top-selling retailer in the Ohio Lottery’s bar/restaurant, tavern and club trade channels. Congratulations for your perseverance and hard work during a challenging year.

**Top Seller: KENO/Booster**
Fricker’s #104, Sylvania
Coaches Bar & Grill, Columbus
Slim & Chubby’s, Strongsville
Loco Leprechaun, Westlake
Fricker’s #123, Troy

**Top Seller: The Lucky One**
The Public House, Cleveland
RJ’s Sports Pub, West Chester
Bojangles, Dayton
American Tavern, Solon
Quaker Steak & Lube, Milford

**Top Seller: KENO/Booster**
Fricker’s #104, Sylvania
Coaches Bar & Grill, Columbus
Slim & Chubby’s, Strongsville
Loco Leprechaun, Westlake
Fricker’s #123, Troy

**Top Sellers: Touch & Win**
Hard Road Cafe, Columbus
North Woods Bowling Lane, Medina
Kenny’s Sports Bar, Cincinnati
C & J Vickery Tavern, Vickery
Pasttimes Pub and Grill, Austintown

**Top Sellers: Touch & Win**
Hard Road Cafe, Columbus
North Woods Bowling Lane, Medina
Kenny’s Sports Bar, Cincinnati
C & J Vickery Tavern, Vickery
Pasttimes Pub and Grill, Austintown

**Top Sellers by Region: Keno**

**Region 1**
Slim and Chubby’s, Strongsville
Loco Leprechaun, Westlake
Islander, Middleburg Hts

**Region 2**
Fricker’s #014, Sylvania
Good Times Sportsbar & Grill, Toledo
The Distillery, Toledo

**Region 3**
Fricker’s #12, Troy
Bargo’s Grill & Tap, Dayton
Fricker’s #116, Huber Hts

**Region 4**
Fricker’s #107, Cincinnati
Patrick’s Sports Bar & Grill, Cincinnati
McCaughly’s, Sharonville

**Region 5**
Coaches Bar & Grill, Columbus
O’Nelly’s Sports Pub & Grill, Lewis Center
Jordan’s Deli & Catering, Gahanna

**Region 6**
Nash Golf Enterprises, New Lexington
Norwood Tavern, Marietta
Shade on State Street, Athens

**Region 7**
306 Lounge, Mentor
Brubaker’s Pub #3, Hudson
Jerzee’s Sports Grille, Canton

**Region 8**
Blue Wolf Tavern, Boardman
Spirits Ultra Lounge, Youngstown
The Lanai Lounge, Youngstown

**Region 9**
Johnny Malloy’s, Medina
Rush Inn Bar & Grille, Avon
Cedar Downs, Sandusky

**Source:** IAD
Ever wonder what unplayed money is? It’s typically cash your customers put into your vending machine but don’t play, vouchering out the money from your lottery vending machine for a future purchase or cash back. A voucher can also be generated from the clerk-operated Lottery terminal in certain circumstances, i.e. terminal outage, number sold out etc., but that’s a topic for another time.

The value of an “unplayed money” voucher will appear as money owed on your invoice and sales reports during the day or week the voucher was generated.

Customers can present the voucher to any retailer within 180 days to cash or use on one of your self-serve machines.

Once the voucher is swiped through the system, the customer can use the money to purchase games or cash it out.

The retailer cashing the voucher will receive credit.
Big Winners!

May-August 2021

KENO winners of $5,000 and up at Ohio bars, restaurants, taverns and clubs

<table>
<thead>
<tr>
<th>Date won</th>
<th>Prize won</th>
<th>Winner</th>
<th>Retailer</th>
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</thead>
<tbody>
<tr>
<td>5/2/21</td>
<td>$8,002</td>
<td>Joseph Scolaro, Chardon</td>
<td>Auburn Inn, Chagrin Falls</td>
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<td>5/3/21</td>
<td>$6,000</td>
<td>James Cowley, Dayton</td>
<td>American Legion Post 598, Kettering</td>
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<td>5/4/21</td>
<td>$8,200</td>
<td>Jeff Klingler, New Albany</td>
<td>Amano’s, Worthington</td>
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<td>5/6/21</td>
<td>$5,501</td>
<td>Nicholas Morgione, Poland</td>
<td>Pour House, Poland</td>
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<td>$6,150</td>
<td>Thomas Tulipano, Youngstown</td>
<td>Spirits Ultra Lounge, Youngstown</td>
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<td>5/9/21</td>
<td>$5,502</td>
<td>Edward Skok, Solon</td>
<td>Freeway Lanes of Solon</td>
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<td>5/9/21</td>
<td>$5,502</td>
<td>Dorothy Minnick, Akron</td>
<td>Akron Turners Club, Tallmadge</td>
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<td>5/11/21</td>
<td>$10,012</td>
<td>Donald Rayburn, Akron</td>
<td>Ohio Stater Bar &amp; Grill, Akron</td>
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<td>5/13/21</td>
<td>$5,500</td>
<td>Stacey Kienle, Westerville</td>
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<td>$10,015</td>
<td>Catherine Hoffman, Dublin</td>
<td>DNJ Petro &amp; Food, Hilliard</td>
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<td>5/14/21</td>
<td>$20,500</td>
<td>Lori Koebel, Fremont</td>
<td>Tim’s Bar &amp; Grill, Fremont</td>
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<tr>
<td>5/15/21</td>
<td>$6,000</td>
<td>James Cowley, Dayton</td>
<td>American Legion Post 598, Kettering</td>
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<td>5/15/21</td>
<td>$8,200</td>
<td>Justin Miller, Chardon</td>
<td>Red Hawk Grille, Concord</td>
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<td>5/17/21</td>
<td>$5,505</td>
<td>Robert Bertolotti Jr, Burgettstown</td>
<td>Casa De Emanuel, East Liverpool</td>
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<tr>
<td>5/21/21</td>
<td>$22,000</td>
<td>Tyler Semak, Hinckley</td>
<td>Foster’s Tavern of Hinckley</td>
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<td>5/28/21</td>
<td>$10,000</td>
<td>Shelly Hwalek, Monroe</td>
<td>Froggy’s, Monroe</td>
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<td>5/31/21</td>
<td>$6,020</td>
<td>Richard Alford, Hamilton</td>
<td>Grub Pub, Hamilton</td>
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<tr>
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<td>Richard Dennison, Wellston</td>
<td>Jackson Larosa’s, Jackson</td>
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<td>6/3/21</td>
<td>$10,030</td>
<td>Julie Henry, New Franklin</td>
<td>Sandbar, Akron</td>
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<td>6/4/21</td>
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<td>Miranda Muse, Cincinnati</td>
<td>Murray’s Wings Pub &amp; Grill, Cincinnati</td>
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<td>6/7/21</td>
<td>$8,022</td>
<td>Perry Smith, Lagrange</td>
<td>Chris’ Place, Elyria</td>
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<td>6/7/21</td>
<td>$8,051</td>
<td>Mark Bouts, Garrettsville</td>
<td>Skyline Bowling Alley, Garrettsville</td>
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<tr>
<td>6/10/21</td>
<td>$6,150</td>
<td>Christian Pedersen, Findlay</td>
<td>Oler’s Bar and Grill, Findlay</td>
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<td>6/12/21</td>
<td>$8,006</td>
<td>Kaye Vahalik, Westerville</td>
<td>Big Walnut Grill, Sunbury</td>
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<td>6/15/21</td>
<td>$6,560</td>
<td>Todd Hackworth, Marengo</td>
<td>Jim’s Bar, London</td>
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<td>6/23/21</td>
<td>$6,591</td>
<td>Paul Dobranski, Norton</td>
<td>Sandbar, Akron</td>
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<td>6/23/21</td>
<td>$17,684</td>
<td>Pete Klimis, Lowellville</td>
<td>Spirits Ultra Lounge, Youngstown</td>
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<td>$5,000</td>
<td>Ravi Biswa, Columbus</td>
<td>Charley’s Grilled Subs, Columbus</td>
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<td>6/25/21</td>
<td>$6,560</td>
<td>Jarrod Townsend, Shelby</td>
<td>Roosters Mansfield, Ontario</td>
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<td>6/26/21</td>
<td>$16,020</td>
<td>Scott Walter, Toledo</td>
<td>The Four Horseman, Toledo</td>
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<td>Date</td>
<td>Amount</td>
<td>Name</td>
<td>Location</td>
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<td>6/27/21</td>
<td>$8,200</td>
<td>David Dolson, Stow</td>
<td>Fraternal Order of Eagles #2207, Cuyahoga Falls</td>
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<td>6/29/21</td>
<td>$5,000</td>
<td>Debra Harris, Millbury</td>
<td>Village Pub, Millbury</td>
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<td>6/30/21</td>
<td>$5,007</td>
<td>Jack Luzik, Hubbard</td>
<td>La Villa Sports Bar &amp; Grill &amp; Patio, Struthers</td>
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<td>6/30/21</td>
<td>$6,000</td>
<td>Daniel Thomas, Cincinnati</td>
<td>Quaker Steak &amp; Lube, Milford</td>
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<tr>
<td>7/1/21</td>
<td>$8,200</td>
<td>Dean Ninke, Pemberville</td>
<td>Fricker's #106, Bowling Green</td>
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<tr>
<td>7/7/21</td>
<td>$11,007</td>
<td>David Joneikis, Groveport</td>
<td>Barrel &amp; Boar, Canal Winchester</td>
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<tr>
<td>7/11/21</td>
<td>$5,500</td>
<td>Peter Lewandowski, Hilliard</td>
<td>Black Hat, Columbus</td>
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<tr>
<td>7/11/21</td>
<td>$5,500</td>
<td>Toni Slother, Painesville</td>
<td>Red Hawk Grille, Concord</td>
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<tr>
<td>7/15/21</td>
<td>$5,000</td>
<td>George Hall, Lakeland</td>
<td>Silver Spring House, Cincinnati</td>
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<tr>
<td>7/15/21</td>
<td>$5,013</td>
<td>Douglas Vance, Columbus</td>
<td>Gatsby's Bar &amp; Grille, Gahanna</td>
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<tr>
<td>7/16/21</td>
<td>$6,150</td>
<td>Billy Reeves, Hamilton</td>
<td>Turner Gill's, Hamilton</td>
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<td>7/18/21</td>
<td>$5,000</td>
<td>Scott Gibbs, Columbus</td>
<td>Roosters Pickerington</td>
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<td>7/20/2021</td>
<td>$6,150</td>
<td>Amanda Wood, Pickerington</td>
<td>Heritage Lounge, Pickerington</td>
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<td>7/22/21</td>
<td>$5,820</td>
<td>Kyle Doak, Delaware</td>
<td>Murphy McFlips, Columbus</td>
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<td>7/22/21</td>
<td>$6,150</td>
<td>Travis Tompkins, Middletown</td>
<td>Our Place Saloon, Trenton</td>
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<tr>
<td>7/30/21</td>
<td>$22,000</td>
<td>Ryan Smith, Lewis Center</td>
<td>Keystone Pub &amp; Patio Lewis Center</td>
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<tr>
<td>8/1/21</td>
<td>$5,500</td>
<td>Stephen Clark, Youngstown</td>
<td>Davidson's Restaurant, Canfield</td>
</tr>
<tr>
<td>8/1/21</td>
<td>$10,005</td>
<td>Zachary Berger, Wadsworth</td>
<td>Finny's Sports Bar &amp; Grill, Norton</td>
</tr>
</tbody>
</table>
KENO multi-draw wagers: Save time and have fun

Players can now place one, two or a max of 50 multi-draw wagers with a single purchase, giving them more time with their friends and all your business has to offer. Suggest multi-draw wagers as the way to go for your enthusiastic Keno customers.