



THE OHIO LOTTERY COMMISSION
MEETING MINUTES
April 8, 2026
IN PERSON/VIA TELECONFERENCE

Members of the Commission

Matthew Blair, Chairman
James Brady, Vice Chair
Janet Creighton
Nita Gupta
Jonathan Hughes
Angela Mingo
Martin Sweeney
Matthew Szollosi

Ohio Lottery Commission Attendance (In-Person & Remote)

Michelle Gillcrist, Director, Office of Executive
Nicole Kostura, Assistant Director, Office of Executive
Marilyn Berrios, Office of Executive
Charles LoPresti, Chief Legal Counsel, Office of Legal Counsel
Dan Carter, Deputy Director, Office of Legal Counsel
Ed Slyman, CFO, Office of Finance
Martin Morrow, Deputy Director, Office of Product Innovation
Tom Ackerman, Deputy Director, Office of Marketing
Danielle Frizzi-Babb, Deputy Director, Office of Communications
Raymond Durant, Deputy Director, Office of Investigations & Security
Jimmie Hicks, Deputy Director, Office of Responsible Gambling
Percy Turner, Deputy Director, Office of General Services
Joan French, Office of Legal Counsel
Ian Litherland, Office of Legal
Ron Fornaro, Office of Product Innovation
Pam Strickland, Office of Product Innovation
Margaret Tomaro, Office of Legal Counsel
Barbara Stoffers, Office of Legal Counsel
Marni Santoro, Office of Legal Counsel
Susan Diamond, Office of Responsible Gambling
Michael Gonzalez, Deputy Director, Office of Data Analytics
Diah Ilmi Rizqiana, Intern, Office of Data Analytics
Simeonia Mays, Deputy Director, Office of Racino Operations
Kenneth Dauenhauer, Office of Marketing
Percy Turner, Deputy Director, Office of General Services

Scott Basom, Office of Investigations & Security
Allison Turner, Office of Marketing
Terri Jones, Office of Marketing
Sandrell Wheeler, Office of Investigations & Security
Tom Spayd, Office of Racino Operations
Angela Brdar, Office of Sales
Alexander Snyder, Office of Project Management
Angela McCracken, Office of Sales
Molly Fanta, Office of Marketing
Samantha Crites, Office of Internal Audit
Rod Tyree, Office of Investigations & Security
Chris Johnson, Office of Investigations & Security
Ricky Neal, Office of Racino Operations
Sharisse Russell, Office of Operations
Jon Dolan, Office of Investigations & Security
Scott Pollick, Office of Sales

Additional Attendees

George Balajan, Intralot
Carla Kuchta, Intralot
Kathleen Lenhardt, Penn Entertainment
Mark Basedow, Lotto.com Inc
Sam Porter, Ice Miller
Ed Dick, Jack Entertainment
Sarah Faust, Dickinson-Wright
Matthew Becker, Penn Entertainment
Robert Dove, Kegler Brown
Tim Kelley, Penn Entertainment
Gina Lawwill, Miami Valley Gaming
Spenser Hickey, Hannah News
Debbie Pirone, Marcus Thomas
Emily Venditti, Marcus Thomas
Elizabeth Abate, Marcus Thomas
Melissa Montgomery, Ohio Attorney General
Samantha Alonso, MGM Northfield
Zak Hart, Hart Inc
Josh Deutsch, PGNO
Sarah O'Driscoll, The Shipyard
Chris Volle, Jack Entertainment
Saba Asgedom, BetMGM
Todd DeBoe, Ohio Attorney General
Holly Guenther, Boyd Gaming
Mark Lanterman, Penn Entertainment

Call to Order and Pledge of Allegiance

Chairman, Matthew Blair, called the meeting of the Ohio Lottery Commission to order at 12:00 p.m.

Approval of Meeting Minutes

Commissioner Sweeney moved to approve the March 11, 2026, meeting minutes. The motion was seconded by Commissioner Szollosi. The motion was affirmatively voted upon by the other Commissioners present.

Internal Audit Update

Audit Committee Chair, Angela Mingo, provided an update on the March Audit Committee meeting. The agenda items of note included reviewing draft governance documents, and a report from OBM-Internal Audit on the results of their annual assurance review. Audit Committee Chair Mingo reported that the results of the Paper Products Contract audit had been discussed, and the project had four key objectives. Audit Committee Chair Mingo was pleased to report that there were no material issues noted during the audit. It was determined that there were improvements needed to ensure adequate controls are in place, and three recommendations for the General Services team to implement which are currently underway.

Audit Committee Chair Mingo informed the Commission that the OBM's office of Internal Audit provided their report on the assurance review for the Lottery Internal Audit team. The review is conducted annually to determine if OBM can continue to place reliance upon and leverage the work performed by the Lottery Internal Audit team. OBM Internal Audit concluded that they may place reliance on the work of Lottery Internal Audit team and suggested several recommendations that can be implemented to strengthen processes for future engagements.

Approval of four (4) Scratch-Off Games in Proposed and Final Form

Martin Morrow, Deputy Director of Product Innovation, presented four Scratch-Off games in Proposed and Final Form.

- Lottery Operating Procedure 1100: *\$100 in a flash (\$2.00)*
- Lottery Operating Procedure 1101: *Casino Cash (\$10.00)*
- Lottery Operating Procedure 1102: *Ultimate Triple 777 (\$20.00)*
- Lottery Operating Procedure 1118: *\$500,000 Cashword (\$10.00)*

Chairman Blair moved to approve four (4) Scratch-Off games in Proposed and Final Form, with Commissioner Gupta offering a second to the motion. The motion was affirmatively voted upon by the other Commissioners present.

Resolution to Approve thirty-four (34) new Video Lottery Terminal (VLT) Game Themes

Charles LoPresti, Chief Legal Counsel, presented a Resolution to approve thirty-four (34) VLT game themes.

Chairman Blair moved to approve the Resolution with thirty-four (34) VLT game themes with Commissioner Mingo offering a second to the Motion and the Motion was approved by all Commissioners present.

Office of Finance Report

Chief Fiscal Officer, Ed Slyman, provided the financial update for the month of March. The traditional lottery games sales for the month of March totaled \$371.7 million, which is \$20.6 million, or -5.3%, below the same period last year. Draw-based games generated \$163.4 million, down \$10.1 million, -5.8%. Pick3, Pick 4, and Pick 5 combined for \$63 million, which is \$3.9 million, or -5.9% lower than last year. Multistate Games finished at \$21.4 million, down \$3.7 million, or -14.6% compared to last year. Keno sales reached \$54.2 million, down \$1.7 million, or -3.1%.

Quick-Play games were down \$0.8 million or -5.1%. Scratch-off sales totaled \$208.3 million, which is \$10.5 million, or 4.8%, below last year. Year-to-date, sales stand at \$3.34 billion, which is up \$54 million, or 1.6%, compared to last fiscal year and \$3.9 billion, or 0.1%, below forecast. Draw sales are \$1.57 billion, up \$106.7 million or 7.3%. Mr. Slyman noted that daily draw games, Powerball, and Keno are serving as the primary drivers of this positive variance. Scratch-off sales are \$1.77 billion, down \$52.7 million, or 2.9%. The decline remains broad-based across many price points.

March VLT gross gaming revenue was \$134.1 million, setting an all-time monthly record. This represents an increase of \$1.1 million, or 0.8% compared to last year. The previous record was \$133.0 million, set in March 2025. Year-to-date VLT gross gaming revenue is \$1.07 billion, an increase of \$43.8 million or (4.2%) year-over-year and \$39.8 million or 3.8% above forecast.

Lastly, CFO Slyman reported that total prize expense equaled 65.5% of sales. Which is lower than normal and favorable in terms of the overall profit margin. Mr. Slyman noted that all three daily draw games had lower-than-expected prize expenses. Mega Millions was slightly higher at 66.7%, driven by the \$60 million jackpot that was won in Van Wert, Ohio. Operating expenses for the month of March came in slightly higher than forecasted due to the timing of invoices received and processed.

Director's Update

Director, Michelle Gillcrist, reported that the lottery's transfer to the Lottery Profit's Education Fund (LPEF) for the month of March was approximately \$132.2 million. Director Gillcrist noted that this was roughly \$0.5 million more than the budgeted commitment for the month, it was still \$3.8 million below last March. Year-to-Date, the lottery has transferred \$1.171 billion to the LPEF, which is \$42.8 million above the lottery's commitment and \$47.6 million ahead of last year.

Director Gillcrist informed the Commission that Commissioner Sweeney had connected the lottery to a program run by the U.S. Department of State known as the Young Southeast Asian Leaders Initiative Professional Fellows Program (YSEALIPFP). Director Gillcrist invited Deputy Director of Data Analytics, Mike Gonzalez, to introduce Diah Ilmi Rizqiana, an intern from Indonesia participating in the program.

Director Gillcrist reported that lottery was asked to host the North American Association of State and Provincial Lotteries (NASPL) leadership conference at the end of the month, with participation from Asst. Director Kostura and many of the Deputy Directors in giving presentations and roundtable discussions. Director Gillcrist noted that there will be approximately 100 participants from lotteries and vendors from across North America who will come together to gain practical, actionable tools that can be used to enhance personal and professional growth, improve team effectiveness, and inspire trust and collaboration.

Lastly, Director Gillcrist invited Danielle Frizzi-Babb, Deputy Director of Communications, to present on the Ohio lottery's "Giving Back" initiative, which fulfilled classroom wish lists for 20 teachers, including a feature on one of the teachers selected at Fairfield Local High School.

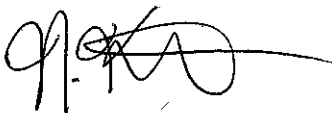
ADJOURNMENT

With no further business before the Ohio Lottery Commission, Chairman Blair informed the Commissioners that the next meeting will be held on May 13, 2026, at 12:00 p.m. via teleconferencing and in person. The meeting was adjourned at approximately 12:30 p.m.

Respectfully Submitted,

p.p Nicole Kostura

Michelle Gillcrist
Director



p.p James Brady

Matthew Blair
Commission Chair

