



THE OHIO LOTTERY COMMISSION  
MEETING MINUTES  
November 12, 2025  
IN PERSON/VIA TELECONFERENCE

Members of the Commission

Matthew Blair, Chairman  
James Brady  
Nita Gupta  
Martin Sweeney  
Caryn Candisky  
Matthew Szollosi

Ohio Lottery Commission Attendance (In-Person & Remote)

Michelle Gillcrist, Director, Office of Executive  
Marilyn Berrios, Office of Executive  
Nicholas Ciofani, Deputy Director, Office of Government & Community Relations  
Dan Carter, Acting Chief Legal Counsel, Office of Legal Counsel  
Martin Morrow, Deputy Director, Office of Product Innovation  
Tom Ackerman, Deputy Director, Office of Marketing  
Marni Santoro, Office of Legal Counsel  
Richard Perk, Deputy Director, Office of Sales  
Ed Slyman, Deputy Director, Office of Finance  
Jimmie Hicks, Deputy Director, Responsible Gambling  
Raymond Durant, Deputy Director, Office of Security & Investigations  
Greg Beyer, Deputy Director, Office of Internal Audit  
Joan French, Office of Legal Counsel  
Ian Litherland, Office of Legal Counsel  
Margaret Tomaro, Office of Legal Counsel  
Pam Strickland, Office of Product Innovation  
Simeonia Mays, Deputy Director, Office of Racino Operations  
Jon Dillinger, Office of Sports Gaming  
Tom Spayd, Office of Racino Operations  
Kenneth Dauenhauer, Office of Marketing  
Rebecca McLemore, Office of Marketing  
Azra Gusic, Office of General Services  
Alexander Snyder, Office of Sports Gaming  
Percy Turner, Deputy Director, Office of General Services  
Valerie Murphy, Office of Internal Audit  
Angela Brdar, Office of Sales  
Samantha Crites, Office of Internal Audit  
Marie Kilbane-Seckers, Office of Communications  
Angela McCracken, Office of Sales  
Michael Gonzalez, Chief Data Officer, Office of Data Analytics  
Brent Collier, Office of Internal Audit

Sandra Wheeler, Office of Security & Investigations  
Sharisse Russell, Office of Racino Operations  
Scott Basom, Office of Security & Investigations  
Crystal Angersola, Office of Communications  
Jacqueline Cunningham, Office of Communications  
Ruth Stillerman, Office of Sales  
Todd Stillerman, Office of Sales  
Marisol Halligan, Office of Product Innovation

Additional Attendees

Ed Dick, Jack Entertainment  
Debbie Pirone, Marcus Thomas  
Scott Chapin, Marcus Thomas  
Nichole Herrera, The Success Group  
Sarah O'Driscoll, Fahlgren  
George Balajan, Intralot  
Joseph Schmansky, AGO  
Mark Basedow, Lotto.com Inc  
Matt Buckley, MGM Resorts  
Matthew Becker, Penn Entertainment  
Rachel Viets, Hart Inc.  
Holly Guenther, Boyd Gaming  
Justin Remschneider, Boyd Gaming  
Jaime Stanzak, Marcus Thomas  
Kevin Davis, Miami Valley Gaming  
Sara Tait, Duane Morris  
Kary Hacker, Brightstar  
Danielle MacArthur, Brightstar  
Sam Porter, Ice Miller  
216-470-6272

Call to Order and Pledge of Allegiance

Chairman Matthew Blair called the meeting of the Ohio Lottery Commission to order at 12:00 p.m.

Approval of Meeting Minutes

Commissioner Sweeney moved to approve the October 8, 2025, meeting minutes. The motion was seconded by Commissioner Gupta. The motion was affirmatively voted upon by the other Commissioners present.

Approval of three (3) Scratch-Off Games in Proposed and Final Form

Marty Morrow, Deputy Director of Product Innovation, presented three (3) Scratch-Off Games in Proposed and Final Form:

- OLC Operating Procedure 1076: *Electric 8's (\$1.00)*
- OLC Operating Procedure 1077: *Aces and 8's (\$5.00)*
- OLC Operating Procedure 1079: *Wild Cash Tripler (\$30.00)*

\*\* The November agenda had four (4) Scratch-Off Games in Proposed and Final Form listed. OLC Operating Procedure 1078: *Cross Match Bingo (\$10.00)* was not presented at this time; it will be brought forward for presentation at a future meeting. \*\*

Chairman Blair moved to approve three (3) Scratch-Off Games in Proposed and Final Form, with Commissioner Candisky offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

#### Approval of three (3) No-Change Administrative Rules in Final Form

Daniel Carter, Acting Chief Legal Counsel, presented three (3) No-Change Administrative Rules in Final Form:

- 3770:2-1-01 - Authority and purpose
- 3770:2-1-02 - Incorporation of by-laws
- 3770:2-9-01 - Severability

Chairman Blair moved to approve three (3) No-Change Administrative Rules in Final Form, with Commissioner Brady offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

#### Approval of one (1) new EZPLAY® Game in Proposed and Final Form

Daniel Carter, Acting Chief Legal Counsel, presented one (1) new EZPLAY® game in Proposed and Final Form.

- OLC Operating Procedure 982 - *\$1.00 Buckeye 7's* —EZPLAY® Game

Chairman Blair moved to approve one (1) new EZPLAY® game in Proposed and Final Form, with Commissioner Gupta offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

#### Resolution to Approve nineteen (19) new Video Lottery Terminal (VLT) Game Themes

Daniel Carter, Acting Chief Legal Counsel, presented a Resolution to approve nineteen (19) VLT game themes.

Chairman Blair moved to approve the Resolution with nineteen (19) VLT game themes with Commissioner Szollosi offering a second to the Motion and the Motion was approved by all Commissioners present.

#### Office of Finance Report

Chief Fiscal Officer Ed Slyman provided the financial update for the month of October. The total traditional lottery games sales for the month of October totaled \$363.1 million, an increase of \$1.8 million or 0.5% versus last year. Mr. Slyman informed the Commission that sales came in at \$8.2 million, or 2.2% below forecast. Daily Draw games generated \$64.5 million, up \$2.7 million or 4.3% compared to last year. Mr. Slyman noted that this is a positive turnaround, considering sales in this category were down last month.

Mr. Slyman reported that Multistate games sales were \$28.9 million, up \$5.8 million, or 25%. Mega Millions led the way with \$15.2 million in sales, representing a 90% year-over-year increase. Mr. Slyman noted that this surge was primarily driven by the elevated jackpot, which reached \$754 million. Keno continued its upward trend with \$52.5 million in sales, up \$0.6 million, or 1.2%. This marks the 6<sup>th</sup> consecutive month of growth. Quick Play sales totaled \$12.8 million, which is down \$0.5 million, or 3.7% from last year. Scratch-Off game sales in October were \$194.2 million, down \$4.6 million or 2.3% compared to last year. The \$10 price point led all price categories with \$46.2 million in sales, accounting for 23.8% of total scratch-off sales. The \$20 price point followed with \$42.9 million,

representing 22.1% of sales. Holiday themed games contributed \$37.9 million, or 21.7% of total scratch-off sales. Mr. Slyman informed the Commission that sales for the first four weeks of the holiday campaign were down \$0.9 million, or 2.5% compared to the same period in 2024.

Total prize expense for the month was \$247.1 million, which is 68.1% of sales or higher than average. Mr. Slyman stated that this increase was driven by higher-than-normal payouts in Pick 4, Pick 5, and scratch-off games. VLT revenue for the month of October was \$119.7 million. Of this, \$79.2 million was distributed to the Racinos as commissions earned, and \$40.1 million represented revenue for the Ohio Lottery. YTD, VLT revenue has increased by \$24.6 million, or 5.4% compared to the first four months of last year.

Lastly, CFO Slyman reported that the year-to-date operating expenses were \$18.6 million, which is consistent with projected figures.

#### Director's Update

In honor of Veteran's Day, Director Michelle Gillcrist began by recognizing all of the Veterans. Director Gillcrist reported that the lottery's transfer to the Lottery Profit's Education Fund (LPEF) for the month of October was approximately \$122.1 million and this represents profits from traditional products and VLTs. This is approximately \$1.6 million more than our budgeted commitment for the month, and \$3.3 million more than last October. Director Gillcrist stated that Fiscal Year-to-Date, profits are \$13.8 million above the budgeted commitment, and \$24.3 million ahead of last year.

Director Gillcrist informed the Commission that the Cash Explosion Facing Hunger Drive that is held every year made a significant donation to the Akron – Canton Foodbank, thanks to the generosity of our Cash Explosion fans.

Director Gillcrist invited Nick Ciofani, Deputy Director of Communications, to follow up on a question regarding State spending on education.

Director Gillcrist recognized three employees retiring in the month of December: Ed Beaune, Ruth Stillerman, Todd Stillerman from the Sales department and Marie Kilbane from the Communications department.

Lastly, Director Gillcrist shared a 30 second spot from the Holiday campaign this year "*Holiday Pie 30*."

#### ADJOURNMENT

With no further business before the Ohio Lottery Commission, Chairman Blair informed Commissioners that the next meeting will be held on December 10, 2025, at 12:00 p.m. via teleconferencing and in person. The meeting was adjourned at approximately 12:44 p.m.

Respectfully Submitted,



Michelle Gillcrist  
Director



Matthew Blair  
Commission Chair