



THE OHIO LOTTERY COMMISSION
MEETING MINUTES
December 10, 2025
IN PERSON/VIA TELECONFERENCE

Members of the Commission

Matthew Blair, Chairman

James Brady

Nita Gupta

Jonathan Hughes

Angela Mingo

Martin Sweeney

Matthew Szollosi

Janet Weir Creighton

Ohio Lottery Commission Attendance (In-Person & Remote)

Michelle Gillcrist, Director, Office of Executive

Nicole Kostura, Assistant Director, Office of Executive

Marilyn Berrios, Office of Executive

Nicholas Ciofani, Deputy Director, Office of Government & Community Relations

Charles Lopresti, Chief Legal Counsel, Office of Legal Counsel

Dan Carter, Office of Legal Counsel

Martin Morrow, Deputy Director, Office of Product Innovation

Tom Ackerman, Deputy Director, Office of Marketing

Danielle Frizzi-Babb, Deputy Director, Office of Communications

Richard Perk, Deputy Director, Office of Sales

Ed Slyman, Deputy Director, Office of Finance

Jimmie Hicks, Deputy Director, Responsible Gambling

Raymond Durant, Deputy Director, Office of Security & Investigations

Greg Beyer, Deputy Director, Office of Internal Audit

Joan French, Office of Legal Counsel

Ian Litherland, Office of Legal Counsel

Margaret Tomaro, Office of Legal Counsel

Pam Strickland, Office of Product Innovation

Simeonia Mays, Deputy Director, Office of Racino Operations

Jon Dillinger, Office of Sports Gaming

Tom Spayd, Office of Racino Operations

Kenneth Dauenhauer, Office of Marketing

Alexander Snyder, Office of Sports Gaming

Percy Turner, Deputy Director, Office of General Services

Richard Kline, Office of Sales

Carla Reeves, Office of General Services

Valerie Murphy, Office of Internal Audit

Angela Brdar, Office of Sales

Samantha Crites, Office of Internal Audit

Angela McCracken, Office of Sales
Peter McGinty, Office of Internal Audit
Brent Collier, Office of Internal Audit
Scott Basom, Office of Security & Investigations
Sue Diamond, Office of Responsible Gambling
Marisol Halligan, Office of Product Innovation
Scott Pollick, Office of Sales

Additional Attendees

Ed Dick, Jack Entertainment
Debbie Pirone, Marcus Thomas
Scott Chapin, Marcus Thomas
Gina Lawwill, Miami Valley Gaming
George Balajan, Intralot
Carla Kuchta, Intralot
Joseph Schmansky, AGO
Mark Basedow, Lotto.com Inc
Matt Buckley, MGM Resorts
Rachel Viets, Hart Inc.
Holly Guenther, Boyd Gaming
Justin Remschneider, Boyd Gaming
Kevin Davis, Miami Valley Gaming
Sara Tait, Duane Morris
Kevin D. Shimp, Dickinson-Wright
Carly Ringlebaugh, Ice Miller
Ella Sedlock, Hannah
Sam Porter, Ice Miller
Steve Ranere, IGT
Jermel Carr, Intralot

Call to Order and Pledge of Allegiance

Chairman Matthew Blair called the meeting of the Ohio Lottery Commission to order at 12:00 p.m.

Approval of Meeting Minutes

Commissioner Sweeney moved to approve the November 12, 2025, meeting minutes. The motion was seconded by Commissioner Szollosi, with Commissioner Creighton, Commissioner Hughes, and Commissioner Mingo abstaining from the vote. The motion was affirmatively voted upon by the other Commissioners present.

Approval of seven (7) Scratch-Off Games in Proposed and Final Form

Marty Morrow, Deputy Director of Product Innovation, presented seven (7) Scratch-Off Games in Proposed and Final Form:

- OLC Operating Procedure 1078: *Cross Match Bingo* (\$10.00)
- OLC Operating Procedure 1081: *Triple 7's* (\$2.00)
- OLC Operating Procedure 1082: *Fun 5's* (\$5.00)
- OLC Operating Procedure 1083: *Money Money Money* (\$10.00)
- OLC Operating Procedure 1084: *\$1,000,000 Stacked* (\$20.00)

- OLC Operating Procedure 1092: *Bingo X50* (\$10.00)
- OLC Operating Procedure 1099: *Lucky Streak* (\$5.00)

Chairman Blair moved to approve seven (7) Scratch-Off Games in Proposed and Final Form, with Commissioner Gupta offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

Approval of one (1) Administrative Rule in Final Form

Charles Lopresti, Chief Legal Counsel, presented one (1) Administrative Rule in Final Form:

- 3770:1-9-987 Ohio lottery commission game rule number nine hundred and eighty-seven (Millionaire for Life™)

Chairman Blair moved to approve one (1) Administrative Rule in Final Form, with Commissioner Creighton offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

Resolution to Approve fifty-two (52) new Video Lottery Terminal (VLT) Game Themes

Charles Lopresti, Chief Legal Counsel, presented a Resolution to approve fifty-two (52) VLT game themes.

Chairman Blair moved to approve the Resolution with fifty-two (52) VLT game themes with Commissioner Brady offering a second to the Motion and the Motion was approved by all Commissioners present.

Office of Finance Report

Chief Fiscal Officer Ed Slyman provided the financial update for the month of November. The traditional Lottery games sales for the month of November totaled \$357.7 million, which is down \$0.2 million or -0.1% versus last year. Mr. Slyman informed the Commission that sales came in at \$8.9 million, below forecast, a shortfall of about 2.4%. Daily Draw games generated \$60.4 million, up 2.3% compared to last year.

Mr. Slyman reported that Multistate games sales were \$34.5 million, up \$11.1 million, or 48%. Mega Millions led the way with \$15.7 million in sales, up 34%, while Powerball sales were \$15.2 million, up 88% year-over-year. Quick Play sales totaled \$13.3 million, up 1.9% from last year. Monitor game sales, this included Keno & Lucky One, was \$54.1 million, down \$0.7 million or 1.9%. Mr. Slyman noted that despite a slight drop in sales, Keno sales have increased by nearly \$16 million year-to-date, reflecting 6.3% growth compared to the same period last year.

Scratch-Off game sales in November totaled \$188.9 million, which is down \$11.9 million or 5.9% compared to last November. The \$10 price point led all price categories with \$43.8 million, accounting for 23% of total scratch-off sales. The \$20 price point followed with \$42 million, or 22% of sales. Holiday themed games contributed \$47.4 million, or 25% of total scratch-off sales.

Total prize expense for the month was \$228.5 million, which is 63.9% of sales which is lower than average. Mr. Slyman stated that this lower-than expected prize expense contributed to the overall profit performance for the month. Video Lottery Terminal Revenue for November totaled \$116.1 million, \$76.8 million went to the racinos, and \$38.9 million was retained by the lottery. Year-to-date, VLT revenue is up \$26.8 million, or 4.7%, compared to last year.

Lastly, CFO Slyman reported that operating expenses for the month of November were \$17.5 million, which is right on target with what was forecasted.

Director's Update

Director Michelle Gillcrist reported that the lottery's transfer to the Lottery Profit's Education Fund (LPEF) for the month of November was approximately \$127.5 million. This is approximately \$9.2 million more than our budgeted commitment for the month, and \$0.5 million more than last November. Director Gillcrist stated that Fiscal Year-to-Date, profits are \$22.9 million above the budgeted commitment, and \$24.8 million ahead of last year.

Director Gillcrist provided an update on House Bill 476 – the charitable online raffle bill. Director Gillcrist informed the Commission that the bill did pass the Ohio House on November 19th. Director Gillcrist stated that the bill will move through the Senate and Deputy Director Nicholas Ciofani will keep us informed of any changes.

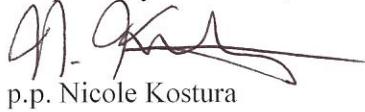
Director Gillcrist recognized two employees retiring in the month of January: Barry Riley, Executive Producer of Cash Explosion and Kathleen Kizer, Lottery Sales Representative in Region 5 (Columbus).

Lastly, Director Gillcrist informed the Commissioners that the Lottery takes pride in supporting its sister agencies from time to time. The Ohio Department of Natural Resources approached the Lottery to sponsor the premiere of their new 45-minute movie called "*Ohio: Wild at Heart*" which showcased the great work they are doing in their parks, with school children, and in the community. Director Gillcrist stated that as a sponsor, the Lottery was able to showcase our work in the community as well. Director Gillcrist shared the spot that was aired during the premieres in Cincinnati, Toledo, Cleveland, and Columbus.

ADJOURNMENT

With no further business before the Ohio Lottery Commission, Chairman Blair informed Commissioners that the next meeting will be held on January 14, 2026, at 12:00 p.m. via teleconferencing and in person. The meeting was adjourned at approximately 12:45 p.m.

Respectfully Submitted,



p.p. Nicole Kostura

Michelle Gillcrist
Director



Matthew Blair
Commission Chair