

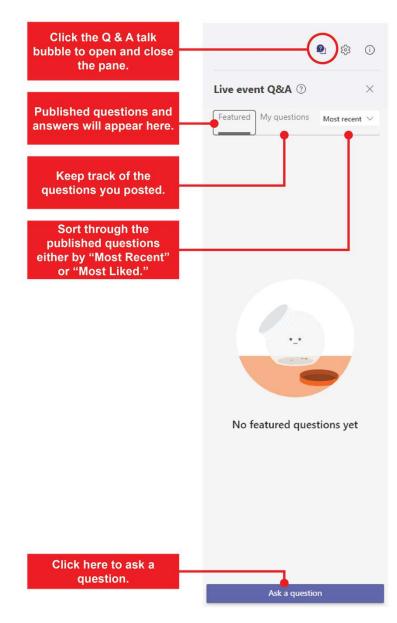
The Live Event is about to begin.

Feel free to ask questions through the Q & A section of the Live Event. The Q & A is moderated.

To ask a question:

- Click on "Ask a question" at the bottom of the pane
- Type your question in the compose box
- Click send

Following today's presentation, the Lottery will publish responses to all questions on the FAQ page located at: <u>https://www.ohiolottery.com/Sports-Gaming</u>



Second Lottery Type C Host Stakeholder Meeting

April 28, 2022



Authority

House Bill 29

As passed December 8, 2021 (effective March 23, 2022)



Sports Gaming Licenses

TYPE A:

Online Sports Gaming

- Online sportsbook through computers & mobile applications
- Maximum Number: 25
- May partner with 1-2 mobile skins or sportsbooks
- Must also hold a Type B license or have an operational place of business in the state

TYPE B: Brick-and-Mortar Sportsbook

- Brick-and-mortar facilities with betting windows and terminals
- Maximum Number: 40
- May partner with 1 mobile skin or sportsbook
- Located according to county population limits and economic activity

TYPE C:

Sports Gaming Lottery Product

- Self-service terminals in establishments with Type D liquor permits
- Maximum Number: 20
- Proprietors may place kiosks at an unlimited amount of Type C Gaming Hosts
- Limits on bet types, number of kiosks, weekly betting amounts



Lottery Type C Host Stakeholder

Type C Sports Gaming



Lottery Type C Host Stakeholders Host Rules Packet

Lottery Host rules, operating procedures, and updated VEP rules were posted on April 19th to the Lottery Sports Gaming webpage for comment under the Announcements tab.

https://www.ohiolottery.com/Sports-Gaming/Announcements

The public comment period ends tomorrow April 29th. Any remaining comments can be sent to <u>sportsgaming@lottery.ohio.gov</u>



Lottery Type C Host Stakeholders Sports Gaming Webpage



Sports Gaming

Announcements

FAOs

Contact Us

Lottery Sports Gaming Proprietors

Lottery Sports Gaming Hosts

Announcements

The Ohio Lottery Commission has prepared the following documents for public comment:

1. Draft rules in support of type C sports gaming host licensing and operations.

2. Draft operating procedures for type C sports gaming hosts.

3. Amended rules regarding the Voluntary Exclusion Program.

These documents are available for public comment for a period of 10 days with a deadline of Friday April 29 for submission. Please provide comments to <u>sportsgaming@lottery.ohio.gov</u>. April 18, 2022

A remote Host Stakeholder meeting will be held at 1:00 p.m. on Thursday, April 28th. The meeting agenda and link will be forthcoming.

April 13, 2022



Lottery Type C Host Stakeholders HB29 Requirements

Host Eligibility Requirements:

- Must be a licensed lottery sales agent
- Must hold a Type D1, D2, or D5 liquor permit
- Must be a for-profit corporation or association
- Must obtain a recommendation from the Lottery
- Must pay a non-refundable \$1,000 application fee to OCCC
- Must select a licensed Type C Sports Gaming Proprietor partner



Lottery Type C Sports Gaming HB29 Requirements

Per the legislation, the following <u>four</u> bet types on events will be allowed by the OCCC for Type C:

- Over / Under
- Money Line
- Spread
- Parlay (maximum of 4 components)



Lottery Type C Sports Gaming HB29 Requirements

Proprietors will offer a choice of self-serve kiosks or clerk-operated terminals at no cost. The legislation limits initial installation to two terminals **unless the Proprietor requests approval** for additional units, there is no hard cap on units.

Proprietors will be required to provide a full-service solution at each Host location they partner with, this includes items like:

Field Service	Equipment and Installation
Maintenance/Service	Employee Training
Marketing	Prize Processing and Payments

Hosts may be offered compensation by the Proprietor for the placement of equipment and operation of lottery sports gaming in their venue.



Lottery Type C Sports Gaming

HB29 Requirements

The bill allows players to wager using cash, debit, credit, and electronic accounts.

For prizes less than \$600, cashing may be credited to the player's debit/credit account or may be validated through a terminal for cash payment at any sports gaming Host of the same proprietor.

Prizes over \$600 are NOT cashed out at Host locations.

- Alternative methods for cashing will be provided by each Proprietor
- Looking at both mail and electronic options to be available
- These payments are subject to state and federal tax withholding, child and spousal support intercept, and state debt intercept



Lottery Type C Host Stakeholders

Next Steps



Lottery Type C Host Stakeholders

Host Pre-Qualification

Eligible Lottery Retailers will receive an email May 4th to pre-qualify for a Host license.

- Email will be sent to all active principals listed on the lottery retailer account
- Link to the Interest Form is included at the bottom of the email

Are you interested in Lottery Sports gaming?

Dear Ohio Lottery Retailers,

On 12/08/2021 HB 29 was passed to allow licensed lottery sales agents who also hold a valid D1, D2, or D5 liquor permit to apply for a Type C Sports Gaming Host license through the Ohio Casino Control Commission (OCCC).

To be eligible to apply for a sports gaming license, a retailer must:

- 1. Have a valid Ohio Lottery sales agent license
- 2. Be in good standing with the Lottery's rules and regulations.
- Have a written recommendation from the Ohio Lottery to be issued a Type-C Gaming License.
- 4. Not be a not-for-profit corporation or associate.
- 5. Have a valid D1, D2, or D5 liquor permit.

If you meet these criteria and are interested in becoming licensed by OCCC, please click the link below and fill out the information to start the prequalification process with the Ohio Lottery.

Link to Interest Form

Sincerely,

The Ohio Lottery



Lottery Type C Host Stakeholders Interest Form

Sports Gaming Interest Form

Are you interested in selling Lottery Sports gaming?

On 12/08/2021 HB 29 was passed to allow licensed lottery retailers who also hold a valid D1, D2, or D5 liquor permit to apply for a Type C Sports Gaming Host license through the Ohio Casino Control Commission (OCCC).

To be eligible to apply for a sports gaming license, a retailer must:

Have a valid Ohio Lottery sales agent license.
Be in good standing with the Lottery's rules and regulations.
Have a written recommendation from the Ohio Lottery to be issued a Type-C Gaming License.
Not be a not-for-profit corporation or associate.
Have a valid D1, D2, or D5 liquor permit.

If you meet these criteria and are interested in becoming licensed by OCCC or are interested in becoming a lottery retailer and have the ability to sell Sports Gaming, fill out the information to start the process with the Ohio Lottery.

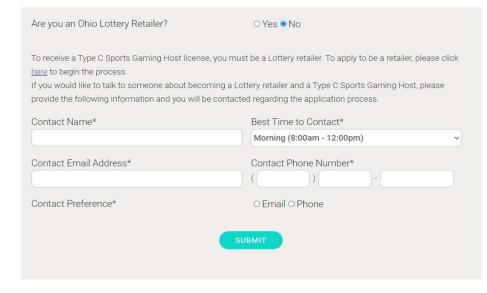
Are you an Ohio Lottery Retailer? Retailer Number*:	● Yes O No
*Please do not use a leading 0 when entering your retailer number.	
Contact Name*	Best Time to Contact*
	Morning (8:00am - 12:00pm) ~
Contact Email Address*	Contact Phone Number*
Contact Preference*	• Email • Phone
	SUBMIT



Lottery Type C Host Stakeholders Interest Form

If you are not an active Lottery Retailer:

- Link directly to our eApplication portal
- Provide similar info to be contacted by OLC Sales Rep





Lottery Type C Host Stakeholders Host Pre-Qualification Recap

In May, lottery staff will begin pre-qualifying interested Hosts that meet eligibility requirements.

Pre-qualified hosts will be posted on the OLC website beginning in June for Proprietors to access.

The OCCC e-licensing portal is expected to be available for formal applications later this summer.



Lottery Type C Proprietors Proprietor Process Update

Draft Proprietor Rules will be released very soon for public comment. We will be holding a virtual stakeholder meeting on May 16th; details will be posted in announcements.

OLC will begin a pre-qualification process for interested proprietors in June similar to Hosts in May.

This will allow Hosts and Proprietors the ability to unofficially partner in advance of the OCCC formal licensing process.



Lottery Type C Host Stakeholders Sports Gaming Webpage

Lottery website continues to be updated to include new Announcements and a Frequently Asked Questions section.

https://www.ohiolottery.com/Sports-Gaming

Questions from today's presentation will be reviewed and responses will be posted on the FAQ page.

We have created a distribution list for interested parties to receive automatic notification of updates.



Lottery Type C Host Stakeholder

Sports Gaming Webpage

Sports Gaming

Announcements

Lottery Sports Gaming Proprietors Lottery Sports Gaming Hosts FAQs Contact Us

Sports Gaming Interest Form





On December 8, 2021, the General Assembly passed House Bill 29, legalizing sports gaming in Ohio.

The bill allows sports gaming through licensed operators of Type A online sportsbooks and Type B brick-and-mortar establishments. The bill creates a comprehensive licensing and regulatory framework under the jurisdiction and rulemaking authority of the Casino Control Commission. For more information, please see the Casino Control Commissions website linked here: <u>https://casinocontrol.ohip.gov/sportspaming.aspx</u>

Sports Gaming

Included in the legislation is a framework to require the Ohio Casino Control Commission to select one or more (no more than 20) Type C Lottery Sports Gaming Proprietors to operate lottery sports gaming.

The Ohio Lottery Commission is required to contract with the Type C Lottery Sports Gaming Proprietors and to recommend eligible lottery retailers for a Type C Lottery Sports Gaming Host license.

Inquiries regarding the program may be submitted to sportsgaming@lottery.ohio.gov.

•	Lottery Sports Gaming Proprietors
•	FAOs
•	• <u>Contact Us</u>
	Interested in receiving Sports Gaming updates? Enter your email address here to stay informed.
	Email Address
	SUBMIT





Lottery Type C Host Stakeholder For More Information

THANK YOU!

Stay tuned to our webpage for updates & future meetings. <u>https://www.ohiolottery.com/Sports-Gaming</u>

> Submit questions to <u>sportsgaming@lottery.ohio.gov</u>

