



THE OHIO LOTTERY COMMISSION  
MEETING MINUTES  
MARCH 13, 2024  
IN PERSON/VIA TELECONFERENCE

Members of the Commission

Matthew Blair, Chairman  
James Brady, Vice Chairman  
Caryn Candisky  
Nita Gupta  
Jonathan Hughes  
Angela Mingo  
Mark Rickel  
Martin Sweeney  
Matthew Szollosi

Ohio Lottery Commission Attendance (In-Person & Remote)

Michelle Gillcrist, Director  
Nicole Kostura, Assistant Director  
Terri Jones, Office of Marketing  
Marilyn Berrios, Office of Executive  
Chuck Lopresti, Chief Legal Counsel  
Dan Carter, Office of Legal Counsel  
Meg Rasmussen, Office of Legal Counsel  
Joan French, Office of Legal Counsel  
Raymond Durant, Deputy Director, Office of Investigations & Security  
Tom Ackerman, Deputy Director, Office of Marketing  
Ron Fornaro, Scratch-Off Product Manager, Office of Product Innovation  
Marty Morrow, Deputy Director, Product Innovation  
Aaron Hurst, Office of Product Innovation  
Rick Perk, Deputy Director, Office of Sales  
Edward Slyman, Deputy Director, Office of Finance  
Frances Mach, Office of Finance  
Danielle Frizzi Babb, Deputy Director, Office of Communications  
Simeonia Mays, Deputy Director, Office of VLT Operations  
Greg Beyer, Deputy Director, Office of Internal Audit  
Jimmie Hicks, Deputy Director Office of Responsible Gambling  
Percy Turner, Deputy Director, Office of General Services  
Jonathan Dillinger, Office of Sports Gaming  
Nick Ciofani, Deputy Director, Office of Government & Community Relations  
Thomas Spayd, Office of VLT Operations  
Marni Santoro, Office of Legal Counsel  
Rebecca McLemore, Office of Marketing

Brent Collier, Office of Internal Audit  
Joseph Volpi, Office of Internal Audit  
Ian Litherland, Office of Legal  
Carla Reeves, Office of Sports Gaming  
Alexander Snyder, Office of Sports Gaming  
Jacqueline Cunningham, Office of Communications  
Samantha Crites, Office of Internal Audit  
Marie Kilbane-Seckers, Office of Communications  
Bryan Robinson, Office of Communications  
Angela McCracken, Office of Sports Gaming  
Margaret Tomaro, Office of Legal Counsel  
Pamela Strickland, Office of Product Innovation  
Scott Basom, Office of Investigations and Security

Additional Attendees

Kathy Lenhardt, Hollywood Gaming at Mahoning Valley  
Samantha Alonso, MGM Northfield Park  
Jess Panora, BetMGM  
Larry King, IGT  
Colleen Rowan, IGT  
Jennifer Park, Aftermath  
Matthew Becker, Penn Entertainment  
Emily Beedlow, Aftermath  
Kelsey Culbertson, Success Group  
Sam Porter, Ice Miller  
Ed Dick, JACK Entertainment  
Carla Kuchta, Intralot  
George Balajan, Intralot  
Andy Ashby, Jack Entertainment  
Gina Lawwill, Miami Valley Gaming  
Danny Eldredge, Hannah News Service  
Holly Guenther, Boyd Gaming  
Anthony Aquillo, The Success Group  
Matthew Barrack, MGM  
Chris Hughes

Call to Order and Pledge of Allegiance

Chairman Blair called the meeting of the Ohio Lottery Commission to order at 12:04 p.m.

Approval of Meeting Minutes

Chairman Blair requested approval of the minutes from the February 14, 2024, Commission meeting. Commissioner Sweeney made a motion that was seconded by Commissioner Mingo and was affirmatively voted upon by the Commissioners present.

Approval of Five (5) Scratch-Off Games available in Proposed and Final Form

Ron Fornaro, Scratch-Off Product Manager, presented five (5) scratch-off games for approval:

- OLC Operating Procedure 859:

859\_ *Game Rule, Aces High* (\$1.00)

- OLC Operating Procedure 860:  
860\_ *Game Rule, Celebrating 50<sup>th</sup> Anniversary* (\$2.00)
- OLC Operating Procedure 861:  
861\_ *Game Rule, Double Cash Doubler* (\$5.00)
- OLC Operating Procedure 862:  
862\_ *Game Rule, Hit It Big!* (\$10.00)
- OLC Operating Procedure 863:  
863\_ *Game Rule, \$2,000,000 Cashword®* (\$30.00)

Chairman Blair moved to approve the five (5) scratch-off games, with Commissioner Gupta offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

Approval of three (3) Scratch-Off Game Rules available for Rescission presented in Proposed and Final Form

Charles LoPresti, Chief Legal Counsel, presented three (3) Scratch-Off Game Rules available for Rescission in Proposed and Final:

- 3770: 1-9-363 Game rule number three hundred sixty-three, Special Edition Cashword (\$5.00)
- 3770:1-9-726 Game rule number seven hundred twenty-six, Battleship™. (\$2.00)
- 3770:1-9-758 Game rule number seven hundred fifty-eight, Payday Multiplier (\$2.00)

Chairman Blair moved to approve the three (3) Scratch-Off Game Rules available for rescission, with Commissioner Rickel offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

Approval of Six (6) Administrative Rules in Proposed Form

Charles LoPresti, Chief Legal Counsel, presented Six (6) Administrative Rules in Proposed Form:

- 3770:0-4-07, Stolen and destroyed tickets.
- 3770:1-8-01, Persons entitled to receive prizes.
- 3770:2-4-02, Video lottery sales agent employee license application.
- 3770:2-4-03, Video lottery sales agent employee licenses; application review process.
- 3770:2-4-04, Video lottery sales agent employee licenses; issuance of license.
- 3770:2-4-05, Video lottery sales agent employee licenses; denial of license.

Chairman Blair moved to approve the six (6) Administrative Rules in Proposed Form with Commissioner Szollosi offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

Approval of three (3) Administrative Game Rules in Proposed Form

Charles LoPresti, Chief Legal Counsel, presented (3) Administrative Game Rules in Proposed Form:

- 3770:1-7-20, Ohio lottery game number twenty. "Pick 3."
- 3770:1-7-25, Ohio lottery game number twenty-five. "Pick 4."

- 3770:1-7-101, Ohio lottery game number one hundred. "Pick 5."

Chairman Blair moved to approve the three (3) Administrative Game Rules in Proposed Form with Commissioner Brady offering a second to the Motion. The Motion was affirmatively voted upon by the Commissioners present.

#### Resolution to Approve forty- three (43) new Video Lottery Terminal (VLT) Game Themes

Charles LoPresti, Chief Legal Counsel, presented a Resolution to approve forty-three (43) VLT game themes.

Chairman Blair moved to approve the Resolution, with Commissioner Mingo offering a second to the Motion. The Motion was approved by the remaining Commissioners present.

#### Office of Finance Report

Chief Fiscal Officer Slyman Financial update for the month of February. Total sales from traditional lottery games for the month were \$359.6 million, which was \$72 thousand, or 0.2% more than sales generated last year. Draw-based game sales for February were \$160.5 million, which was \$3.5 million or 2.2% higher than the same month last year. Daily Draw game sales, which consist of Pick 3, 4, and 5, were \$61.3 million, up \$3.2 million or 5.4% vs last year. In state Lotto games sales were \$7.9 million, up \$2.5 million or 46.2% vs the same period last year.

Mr. Slyman stated that multi-state games, such as Powerball, Mega Millions, and Lucky for Life generated sales of \$25.9 million, an increase of \$0.7 million, or 2.7% vs last year. Keno sales were \$49.7 million, down \$2.1 million or 4.1% compared to last year. Scratch-Off game sales for the month of February were \$199.1 million, \$3.4 million or 1.7% lower than last year. Gross Gaming Revenue from VLTs equaled \$113.7 million, which was \$0.7 or 0.7% million less than last February.

Lastly, Mr. Slyman reported that total prize expenses for February were \$242.4 million, or 67.4% of sales. Draw - based expenses were \$87.4 million, or 54.5% of draw-based game sales. Prize expense for scratch-off tickets equaled \$155.0 million or 77.8% of scratch-off ticket sales.

#### Director's Report

Director Gillcrist stated that the Lottery's transfer to the Lottery Profits Education Fund (LPEF) for the month of February was \$114.5 million, \$2.2 million more than our commitment and \$8 million more than last year. YTD transfers to the LPEF are \$1.02 billion, which is \$44.3 million ahead of our commitment and \$7.6 million over last year.

Director Gillcrist informed the Commission that the Legislature established a joint committee to study gaming in Ohio. The committee consists of both House and Senate members, Lottery, Casino Control Commission and State Racing Commission have a seat at the table. The committee sunsets on June 30<sup>th</sup> after a report is produced. The first committee meeting was held on February 20th and focused on casino gaming. Director Gillcrist informed the Commission that the next committee meeting would be held on March 19th, the focus will be on Lottery and iLottery. Director Gillcrist will provide testimony on behalf of the Lottery. Additional hearings will be held on March 20th and April 11th and focus on Sports Gaming and Horse Racing.

Director Gillcrist then invited Deputy Director of Product Innovation, Marty Morrow to introduce his new employee. Deputy Director Morrow introduced Aaron Hurst as his new Draw Based Product Manager. Additionally, Deputy Director Slyman introduced his new staff member, Frances Mach, as his Financial Program Manager.

Director Gillcrist reminded everyone that March is Problem Gambling Awareness month. Last month was the 21st Annual Ohio Problem Gambling conference, which had a record attendance. Numerous activities are planned to

raise awareness this month and Deputy Director of Responsible Gambling, Jimmie Hicks, was asked to provide a brief overview of this month's responsible gambling activities.

ADJOURNMENT

With no further business before the Ohio Lottery Commission, Chairman Blair informed Commissioners that the next meeting will be held on Wednesday, April 17, 2024, at 12:00 p.m. via teleconferencing and in person. Chairman Blair adjourned the March 13, 2024, meeting at approximately 12:45 p.m.

Respectfully Submitted,



Michelle Gillcrist  
Director



Matthew Blair  
Commission Chair